



OUR PEOPLE DELIVER MORE®

NEW ACCOUNT FORM

Perkins
630 John Hancock Road
Taunton, MA 02780

Tel. 508-824-2800
Fax: 508-977-9677
www.perkins1.com

SHIP TO:

Legal Name

Business Name

Address

City, State, Zip

Phone No. (Area Code)

Perkins Salesperson Name/Number

BILL TO: (If Different)

Business Name

Billing Address

City, State, Zip

Attention Of:

Fax #

Cell #

E-Mail Address

BUSINESS FACTS:

Proprietorship _____ Partnership _____ Corporation _____ (State) Franchise of: _____

Tax Exempt No: _____ Resale Certificate #: _____ Type of Business: _____

New Owner? Yes _____ No _____ Purchase Date: _____ Length of Time in Business: _____ (Years)

Bldg./Facilities: Owned _____ Leased _____ Rented _____ Customer Contact: _____

REAL ESTATE OWNED BY: _____

Complete the following information for all Corporate Officers, Partners, or an Individual Proprietor.

Name and Title

Name and Title

Home Address

Home Address

City, State, Zip

City, State, Zip

Home Phone No. (Area Code)

Home Phone No. (Area Code)

Social Security No.

Social Security No.

ACCOUNTS RECEIVABLE INFORMATION:

Accounts Payable Contact: _____ Accounts Payable Phone No. _____

Is a statement required? Yes _____ No _____ Purchase Order Number Required? Yes _____ No _____

BANKING:

Bank Name

Officer

City, State, Zip

Phone No. (Area Code)

(Checking) Account No.

TRADE REFERENCES:

NAME

ADDRESS

PHONE NO.

1. _____
2. _____
3. _____
4. _____

TERMS AGREEMENT

The undersigned ("Purchaser") agrees that all purchases made by Purchaser from Perkins or any of its subsidiaries and affiliated entities ("Seller") are subject to the following terms and conditions.

- 1. All amounts due for goods and services purchased from Seller are payable at the Seller's distribution facility from which the goods and services are delivered. Purchaser acknowledges that such amounts are not payable in installments, but are payable in full as stated herein.
2. All amounts due Seller are payable in accordance with the payment terms granted by Seller's credit department from which the goods and services are delivered. If any amount due Seller is not paid in accordance with such payment terms, a delinquency charge shall be added to the sum due, which charge shall equal the amount obtained by multiplying the delinquent balance by the lesser of (a) one and one-half percent (1.5%) per month or (b) the maximum lawful rate permitted to be charged under the applicable state law.
3. Purchaser shall pay Seller a service charge in an amount of \$25.00 for all checks returned by Purchaser's bank; provided, however, that such service charge shall not be due and payable in the event such payment would result in the violation of the usury laws of the applicable jurisdiction.
4. In the event the account is turned over to an attorney or other agency for collection, or suit is brought on same, or the same is collected through any judicial proceeding whatsoever, Purchaser shall pay all reasonable attorneys' fees and court costs incurred by Seller.
5. Purchaser shall notify Seller by certified mail of any change of ownership of Purchaser. Purchaser warrants to Seller that all financial information furnished for the purpose of obtaining credit is true, correct and complete in all material respects, and Purchaser authorizes Seller to investigate all references furnished pertaining to the credit and financial responsibility of Purchaser.

"PURCHASER"

(Business Name)

Date:

Sales Representative of Seller

Signature:

Printed Name:

Title:

INDIVIDUAL PERSONAL GUARANTY

I, _____, for and in consideration of your extending credit at my request to

_____ (the "Company"), personally guarantee prompt payment of any obligation of the Company to Perkins and each of its subsidiaries and affiliated entities ("Seller"), whether now existing or hereinafter incurred, and I further agree to pay on demand any sum which is due by the Company to Seller whenever the Company fails to pay same. It is understood that this guaranty shall be an absolute, continuing and irrevocable guaranty for such indebtedness of the Company.

I do hereby waive notice of default, non-payment and notice thereof and consent to any modification or renewal of the credit agreement hereby guaranteed, and to all renewals of extension of credit.

If the guaranteed indebtedness is not paid by me when due, and this guaranty is turned over to an attorney for collection, or suit is brought hereon, or it is enforced through any judicial proceeding whatsoever, I shall pay all reasonable attorneys' fees and court costs incurred by Seller.

In the event more than one party executes this Guaranty as a guarantor, then each guarantor agrees to be jointly and severally liable for the guaranteed indebtedness, and, in all instances herein, the singular shall be construed to include the plural.

X _____ Guarantor

X _____ Guarantor

Address: _____

Address: _____

Date: _____

Date: _____

DELIVERY DATA TO BE COMPLETED BY SALES REPRESENTATIVE

Special Delivery Instructions: _____

Back Order: Yes ___ No ___ Subs Allowed: Yes ___ No ___ Master # _____

Inv. Op., check one >>) Priced Inv. with Delivery: ___ OR Unpriced Delivery Ticket: _____ (with this option, the invoice will be mailed)

Terms: _____ Credit Approval: _____ Cr.Apl. _____ Rte. # _____ Primary Delivery Day: M T W T F Pick one

Priced Order Forms: Yes ___ No ___ Delivery Exception Request; Please Explain: _____

Opening/Closing time for Receiving: _____ No Deliveries: _____

Sales Rep. Name: _____ CSR: _____

Thank You Letter: ___ Yes ___ No If Yes, Full Name: Mr./Ms. _____